

CONTEXT DATA!
GLOBAL DATA!
LOCAL DATA!



Business data Purchase and Rental

THE BEST BUSINESS DATA FOR
PROSPECTING AND MARKETING

OUR SOLUTION

Get company addresses

The ideal solution for buying business data for B2B prospecting. Using a detailed range of data, Infobel allows you to effectively segment and target prospective customers for each of your sales initiatives.

Business files (B2B)

Infobel guarantees to provide continually updated files categorized according to economic criteria (gross sales, number of employees, business size).

Our added value

This database has almost 186 million of companies, independents, liberal professions liable for or exempt from VAT or non-profit making organisation status in Belgium.

Characteristics

Selection of target group based on various selection criteria such as:

- Geographic area.
- Business category.
- Number of employees.
- Gross sales.
- Has a phone number, and/or website, and/or e-mail, and/or social media links.
- Has a contact person.
- Date established.
- Import/export.
- Legal form.

About Infobel : Kapitool is the publisher of Infobel products specializing in B2B and online services. With a global digital platform, Kapitool-Infobel publishes and continually updates a database of some 350 million telephone subscribers and 186 million businesses worldwide. Operating throughout the world, Kapitool-Infobel also offers numerous B2B solutions including a large range of products and services that allows customers to get or improve, use data for the purposes of publication, marketing, advertising, and other data purpose.

